



For Rental Management Pricing Schedule *Current to the end of 2017*

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Inclusions:

Included in the product pricing are the following:

- On-site installation.
- Initial setup.
- Initial onsite training.
- 30 hours of ongoing support for the first 12 months – looking to ensure that the team gets up and running fully with the software.

Note: In most instances, onsite support would need to be completed as full day blocks and may incur travel and accommodation costs if/where applicable.

Pricing:

Per Site Licence

- **For Rental Management:** **\$6,900** (*Pay off over 30 months: \$2,400 deposit plus \$181 p/month. Lease: \$2,400 deposit plus \$118 p/month*)

Ongoing Support options (*after the first year*):

- You are able to purchase ongoing support, as well as ongoing user training, at \$132 per hour, or...
- Purchase a 12 month support plan of \$198 per month with up to 24 hours of support – usable at any time throughout the year.

Note: Prices are **Inc GST** and subject to change over time. Pricing presented in this document is current for 2012.

Value:

The value in purchasing For Rental Management is in:

The product itself:

- For Rental Management is road tested.
- It's ready for use straight away and does not need months of development process and interruption to your organisation.
- It usually only needs *configuring* for your needs, therefore the initial ongoing teething issues you get with a fully custom solution are not there.
- FRM's growth will continue to be driven by existing user needs.
- FRM has been developed by a team of highly competent programmers, not a single casual programmer.
- Product and report customisation can be commissioned – if/as required.

The associated support:

- The training is provided by personnel fully familiar with the product and who have teaching experience.

Note: *A significant part of our costing structure for FRM is in establishing the product in your organisation and in the initial support. Please think of us as a part time staff member and consider our costing in this light.*